



Community Choice Aggregation

Quarterly Webinar: Clean Energy Communities Program
New York State Energy Research and Development Authority
Capital District Regional Planning Commission
11:00 AM - 1:00 PM
August 07, 2018

Register here for webinar:

https://bit.ly/2KXNgcR

11:00 AM	Introductions, Summary of Webinar	Todd Fabozzi, Capital District Clean Energy Communities
11:05 AM	Community Choice Aggregation 101	Brad Tito, Program Manager, Communities & Local Government, NYSERDA
11:20 AM	Behind the Scenes Panel Discussion with Sustainable Westchester	Panel: Dan Welsh, Sustainable Westchester Sam Morgan, Constellation Energy Nina Orville, Abundant Efficiency Ted Kelly, NYS Department of Public Service Moderator: Brad Tito
12:00 PM	Questions to Administrators	Javier Barrios, Managing Partner, Good Energy Louise Gava, CCA Project Leader, MEGA Glenn Weinberg, Director, JouleCommunity Power, Joule Assets

12:40 PM Q&A Period

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Speaker Bios



Todd has been a professional urban planner since 1993 and has worked for the Capital District Regional Planning Commission since 1996. He has developed the Commission's Geographic Information System; has lectured extensively on regional growth; and has been involved in numerous smart growth, sustainability, and watershed protection studies and programs. Todd directs the NYSERDA Clean Energy Communities Program for the Eastern Upstate Territory. He has a Master's degree in Urban and Regional Planning from the University at Albany, where he taught a course on GIS for 13 years. He now teaches urban planning at Skidmore College. Todd is also a member of the Saratoga Springs Planning Board.



Brad Tito is the Program Manager for Communities & Local Government at NYSERDA. He works with communities across New York State to save energy and improve the environment. His role is to package and promote innovative and responsive clean energy offerings that resonate with local governments and the nearly 20 million people they serve. The Communities & Local Government team works to institutionalize deployment of clean energy solutions that incorporate tools and services from State Agencies and Authorities, while presenting a unified approach to municipal and community leaders; and build on local expertise to work through trusted champions to deploy solutions.

Prior to joining NYSERDA, Brad served as Director of Sustainability for the City of Yonkers - New York's fourth largest city — where he worked with the departments of city government and community stakeholders to save more than \$2 million in annual energy costs. He led a number of high-profile initiatives including an award-winning LED streetlight replacement project, the establishment of mandatory green building standards, and the replacement of over 500 windows in historic Yonkers City Hall.



Dan Welsh is the Program Director for Westchester Power, the first Community Choice Aggregation available in New York State. He has been a core team member with Sustainable Westchester and its predecessor organization, the Northern Westchester Energy Action Consortium since 2009. He was a part of the original team that created the Energize NY initiative, served as vice chairman of the NWEAC Executive Committee and later on the Sustainable Westchester formation steering committee.



Ted Kelly is an Assistant Counsel in the Office of General Counsel at the New York State Department of Public Service. He is lead counsel and serves a legal and policy role on matters including the Community Choice Aggregation and Community Distributed Generation programs, the Reforming the Energy Vision initiative, the oversight of Distributed Energy Resources, net metering and the Value of Distributed Energy Resources proceeding, and oversight of NYSERDA programs including the Clean Energy Fund and the New York Green Bank. He is a graduate of Wesleyan University and New York University School of Law.



Sam has nineteen years of experience working in the deregulated energy industry beginning at World Energy Solutions, followed by eleven years with ConEdison Solutions (prior to Constellation's acquisition of ConEdison Solutions' commodity business). Sam managed the New England region for ConEdison Solutions and with his team grew that region's book of business to approximately 5 TWh of annual load. Sam has worked with municipal opt out aggregations for thirteen years and currently leads Constellation's Government Aggregation team responsible for serving opt out aggregations across Constellation's competitive markets. Sam is a graduate of University of Richmond in Virginia and lives in the Boston area.



Louise is MEGA's CCA Project Leader. She has firsthand experience with the benefits of aggregated energy supply and renewable energy programs from her work with the Village of Canton and St. Lawrence County, her North Country home for 12 years. She spent 8 years working in the higher education sustainability and energy arenas, with the last two years focused on new and exciting energy opportunities including remote-net metering, residential solar campaigns and microgrids. She has experience educating and supporting municipalities, public and private educational institutions and residents in decisions related to energy procurement and development.



Glenn Weinberg manages JouleCommunity Power, a Joule Assets business unit that partners with municipalities to develop innovative energy procurement models while advancing energy reduction, energy management, and clean energy goals amidst an evolving regulatory environment. He is responsible for spearheading comprehensive Community Choice Aggregation (CCA) programs across New York State and beyond. Glenn has also been instrumental in designing, implementing, and scaling New York State's first CCA program in Westchester County, working with non-profit Sustainable Westchester on contract development, supplier relations, the procurement process, and community outreach.

Before joining Joule, Glenn taught environmental sociology and urban sustainability at Brooklyn College and Queens College. He holds a B.A. from the University of

Michigan and is working towards completion of doctoral research on decentralized electricity policy and smart grid industry development at the City University of New York.



Javier Barrios is a founding member and Managing Partner of Good Energy LP, a national energy aggregator and consultant headquartered in New York City. Javier is a leader in the Power and Energy Retail Industry and represents several Fortune 1000 clients and large public sector and governmental institutions. For the last 17 years his company has specialized in energy procurement, energy efficiency and demand response, advising and consulting commercial and public sector clients across 21 states and Canada. Good Energy provides energy procurement consulting for more than 400 communities nationwide.



Nina Orville is president of Abundant Efficiency, a consulting firm that creates and implements innovative solutions to environmental and business challenges for local governments, corporations and non-profits. The firm specializes in multi-party public-private initiatives that generate environmental and economic development benefits, Abundant Efficiency served as program manager for Solarize Westchester, a NYSERDA-funded county-wide initiative fueling growth in the solar market through market aggregation strategies.

The founding executive director of the Southern Westchester Energy Action Consortium, Nina also helped lead the formation of Sustainable Westchester, a successor organization. She has advised local governments on sustainability initiatives and organized symposia highlighting municipal best practices on topics including energy efficient streetlights and green building codes. Nina was previously a member of the management team of the New York Community Investment Company, a \$40 million community development venture capital fund. She holds a BA from Oberlin College and an MBA from Columbia Business School.